# COMPANY PROFILE





DEVELOPMENT CONCEPTS (PRIVATE) LIMITED What Do You need



Are You are looking to..

- **EXPAND** your Business?
- STREAMLINE your Processes?
- know the TRUE VALUE of your Business?
- APPROACH investors?
- MANAGE your Working Capital right?
- **STRENGTHEN** your Business's Internal Controls?
- Help *ACCESSING* Finance for you Business?
- **CONDUCT** Market Research?

We can help you..

# Who We are

- Financial and Business Management Consultancy Services Provider
- Established in 2006 as a Private Liability Company
- Managed by a dedicated group of Professionals
- Comprise of highly capable Internal and External Consultants
- Local and International consultancy experience





# We focus on

Delivering *High Quality Professional* Consultancy Services



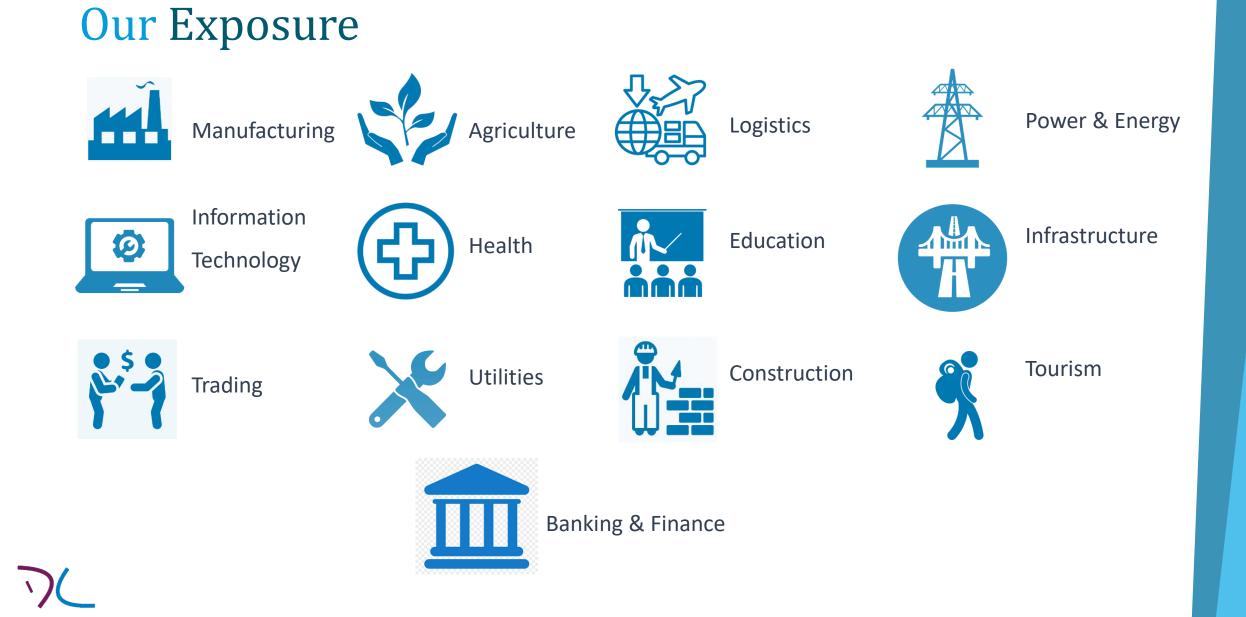
# We cater to

- Corporates
- Public Sector Institutions
- International Donor Agencies
- Local & International NGOs
- Small and Medium Enterprises



# We specialize in

- Business Proposal Development
- Strategy Development and Planning
- Financial Feasibility Studies
- Business Due Diligence & Valuations
- Financial Advisory Services
- System Studies and Procedure Manuals
- Performance Management and Monitoring
- Corporate Governance
- Financial Risk Management









Defending dignity. Fighting poverty.



**CANADIAN** 

**RED CROSS** 

Food and Agriculture Organization of the United Nations





Information and Communication Technology Agency

































**Our Strategic Partnerships** 





# **EML Consultants PLC**

International Institute of Development Transformation





### Dr. Manitha Weerasuriya BSc (Agric), M.Phil (Botany), M.Phil (Biology), Ph.D (Env Bio) *Chairman*

A former Lecturer at the City University of New York and Assistant Soil Chemist at the Rubber Research Institute of Sri Lanka. Dr. Weerasuriya obtained his Ph.D. in Environmental Biology and Master of Philosophy Degrees in Biology from the City University of New York. He has also

obtained his masters in Botany and BSC in Agriculture from the University of Peradeniya, Has extensive experience in project management and governance related training and capacity building projects conducted through the USAID funded TALG and GUGSA programs since 2004.

Formerly CEO of EML Consultants, CEO of Nikini Automation Systems (Pvt) Ltd.(Sri Lanka), Sri Lanka. He has received several Awards, Fellowships and Grants during the academic career. He joined EML as a Project Management Specialist in 2003.

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Sudarshan Senaratne в.sc., FCMA (UK) Managing Director

A Management Accountant by profession is a fellow member of the Chartered Institute of Management Accountants (CIMA) UK. He also holds a bachelor's degree in science from the University of Colombo, Sri Lanka. He counts over 25 years of senior management and consultancy experience having held several senior level management positions in leading public and private sector institutions in Sri Lanka. He is a former CEO of Lanka Orix Factors Ltd., a company within the Lanka Orix group, which pioneered several new financial services such as invoice financing, factoring, leasing in Sri Lanka.

His expertise is mostly in the areas of financial management, microfinance and business planning, risk management, financial structuring, performance improvement especially for SMEs.



## Dr. Chatura Wijesuriya

#### Consultant

A Fellow of the Institute of Chartered Accountants of Sri Lanka and the Certified Management Accountants of Sri Lanka. He counts over 40 years of experience in the field of finance, out of which 25 years has been in Senior Management. During his career he had the opportunity of working in many types of organizations such as Multinational Companies, PLC's and SME sector companies, covering a variety of activities such as Trading, Manufacturing, Exports, Services and Audit. He has gained expertise in the areas of Financial Accounting, Auditing, Costing, Budgeting, Treasury Management, Taxation and Setting up Financial Policies, Procedures & Controls.

#### Upul Senanayake MBA in Finance, BBA (Accountancy) Sp., RIA, CAB II Consultant

He holds a Master of Business Administration degree in Finance and a Bachelor of Business Administration degree in Accountancy from the University of Colombo. During his career he has gained a vast range of experience in development of business plans, procedure manuals, restructuring plans, project feasibility reports, project proposals, and financial analysis etc. Thus, he has had the opportunity of working with prestigious government institutions, international NGOs and private sector entities etc.





## Dr. Chatura Wijesuriya

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#### Gihan Manukulasooriya ғса, ғсма *Consultant*

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### Indrajith Wickramasinghe мва

#### Consultant

He holds a Master's Degree in Business Administration from the Post Graduate Institute of Management, University of Sri Jayawardenapura, Sri Lanka. He has over 30 years of experience in the areas of Corporate Credit/ Project Financing, SME Lending and Micro Finance together with 5 years' experience in the engineering field. He is the former Chief Manager Project Finance at Union Bank PLC and Previously he has held positions of Chief Manager Project Finance and Advisor Project Finance at Hatton National Bank. He possesses a high degree of technical skills in analysis and interpretation of Financial Statements, Financial Modelling, Capital Budgeting, Sensitivity and Risk Analysis Techniques.

Development Concepts (Pvt) Ltd No. 6/10, Rajamaha Vihara Lane, Rajamaha Vihara Mawatha, Pita Kotte, Kotte,

Reach us

Sri Lanka.

(+94) - 777 809143 (+94) - 11 5535880 bizinfo@developmentconcepts.org info@developmentconcepts.org





### www.developmentconcepts.org



# THANK YOU

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